

A woman with short, light-colored hair, wearing a light-colored suit jacket over a white collared shirt, stands in a server room. She is holding a tablet in her left hand and a pair of glasses in her right hand. The background consists of rows of server racks with glowing lights. The lighting is dramatic, with strong highlights and deep shadows.

sage 200cloud
Spring 2018 enhancements
Standard & Professional
What's New



sage 200cloud

Sage 200cloud is part of a global franchise which has a single vision and strategy across fourteen countries worldwide. The strategy has a single focus of delivering product modernisation by harnessing the power of the desktop whilst **liberating key data** via connected web and mobile services. The strategy allows us to deliver on continuous improvement through a regular release cadence to ensure we are continually **adding value** to the customer base.

Sage 200cloud Spring 2018 enhancements is due for release in April 2018. The release is one in a series of releases to launch Sage 200cloud in the UK and Ireland. Sage 200cloud includes Standard and Professional. Sage 200cloud will introduce a number of connected services through a regular release cadence.

With that in mind Sage 200cloud has three key themes:

- Connected data.
- Customer experience.
- Simplicity.

Sage 200cloud has been built on direct customer feedback with customers telling us that simplifying their business processes is key whilst improving the user experience to become more productive on a daily basis is what really matters to them.

Highlights include:

- Making Tax Digital ready – HMRC enter beta in April 2018 ahead of Making Tax Digital (VAT) coming into effect in April 2019.
- General Data Protection Regulation support. We cannot make our products GDPR compliant, but we are providing reports that will help customers achieve compliance within their business.
- Hiding redundant nominal and cash book accounts – the most frequently requested item in the Sage 200Cloud Ideas Hub.
- Automatically refreshing list – second only to hiding accounts in popularity on the Sage 200Cloud Ideas Hub.

A detailed list of new features and benefits per module is provided within this guide.

Features & Benefits

Feature	What	Explanation	Benefits	Location in software
Hide Redundant Nominal And Cash Book Accounts	<ul style="list-style-type: none"> • Mark nominal and cash book accounts to indicate that they cannot be selected by the user during data entry. • Drop down account selection lists exclude hidden accounts. • Hidden accounts still available for reports (but can be suppressed using filter). • Filter account lists to suppress hidden accounts. 	<ul style="list-style-type: none"> • The account selection drop downs filter out accounts marked as hidden. • Hidden accounts treated as invalid if entered directly. • Non-existent accounts treated as invalid if entered directly. 	<ul style="list-style-type: none"> • Simplify data entry by reducing number of accounts selectable. • Save time at period end spent tracking posting errors. • Remove the need to have accounts named "DO NOT USE" or similar on reports. 	Financials, Commercials, Project Accounting and Manufacturing
Automatically Refresh List	<ul style="list-style-type: none"> • Completing a process updates the list associated with the process to include the newly created/amended record or the change of state. • Clearly see the last time a list was refreshed and invoke a manual refresh. 	<ul style="list-style-type: none"> • Processes are aware of list most relevant to them and trigger a refresh when they are completed. 	<ul style="list-style-type: none"> • Remove doubts about the success of a process by visually confirming the impact of the process on the list presented. • Filter the list to act as a "to do" list and see the items on the list reduce as the tasks are completed. 	Financials, Commercials, Project Accounting
Convert Quote To Proforma	<ul style="list-style-type: none"> • Convert a quote to a proforma to collect payment prior to creating a sales order. • Track a quote to the associated proforma and the resultant sales order. 	<ul style="list-style-type: none"> • A new process is available to create a proforma from an invoice. • New cross references have been added to link quotes, proformas and orders. 	<ul style="list-style-type: none"> • Save time and avoid errors involved in manually re-keying data. • Have Sage 200cloud reflect your desired business process. • Track sales at each stage from quote to order. 	Commercials

Feature	What	Explanation	Benefits	Location in software
Licence warning	<ul style="list-style-type: none"> Every user is currently warned every day for 60 days before the licence expires. The licence cannot be renewed until the Business Partner invoices the customer which is usually 30 days before the licence expires. The licence warning is within the top ten on the Ideas Hub and is a regular complaint from both customers and Business Partners. 	<ul style="list-style-type: none"> We have changed the licence warning to appear from 30 days of the licence expiring. 	<ul style="list-style-type: none"> Greater user experience. 	All
General Data Protection Regulation support	<ul style="list-style-type: none"> Handle Subject Access Requests quickly by correcting, redacting or deleting personal data. Identify redundant customer and supplier records for deletion. 	<ul style="list-style-type: none"> Reports showing records containing data for a named person. Reports showing customers and suppliers who have not traded for a period of time. 	<ul style="list-style-type: none"> Quickly and easily take actions in your accounting data as required by your GDPR approach. 	Financials, Commercials, Project Accounting and Manufacturing
Making Tax Digital ready – HMRC beta	<ul style="list-style-type: none"> Register an interest in participating in the HMRC beta scheme relating to submitting VAT Returns under MTD rules. Once accepted into the beta scheme, submit VAT Return under the MRT rules. 	<ul style="list-style-type: none"> Link in the software to register interest in the beta scheme. Enable MTD VAT Return submissions. Submit VAT Return under MRD rules. 	<ul style="list-style-type: none"> Influence the direction of MTD by taking part in the HMRC beta scheme. Be reading early for the MRD deadline of April 2019. 	Financials

Feature	What	Explanation	Benefits	Location in software
<p>CRM: Adopt latest version of CRM</p> <p>NOTE: Only applicable to Sage 200cloud Professional</p>	<ul style="list-style-type: none"> Integration with Sage CRM 2018 R2 which provides support for General Data Protection Regulation. 	<ul style="list-style-type: none"> Adopt the latest version of Sage CRM on premise. 	<ul style="list-style-type: none"> All the latest functionality from the latest release of CRM including GDPR support. 	CRM
Defect fixing	<ul style="list-style-type: none"> Continued focus on fixing defects. 	<ul style="list-style-type: none"> An Ask Sage article will be available upon release. 		All

Contact your business partner
to update and integrate today.